



## **IBA Group Limited**

IBA House  
7 The Crescent  
Leatherhead, Surrey  
KT22 8DY  
United Kingdom

[www.ibagroup.com](http://www.ibagroup.com)

Tel: +44 (0) 1372 224488

Fax: +44 (0) 1372 224489

Email: [marketing@ibagroup.com](mailto:marketing@ibagroup.com)

## **International Bureau of Aviation**

### **PRESS RELEASE**

**3<sup>rd</sup> June 2011 – for immediate release**

## **IBA Group strengthens management team as demand for Aircraft Transaction Management increases.**

IBA has appointed Adrian Lee as Head of Aircraft Transaction Management. The role has been created to bring highly focused expertise to the management and remarketing of IBA's existing asset management portfolio, and to meet an industry increase in aircraft transitioning - both in terms of fleet renewals and retirements. Furthermore, a number of financial institutions are outsourcing part or all of their portfolio management to IBA.

Adrian has a total of 27 years experience in the finance, aviation, aircraft remarketing and management industries, first working in aviation remarketing in 1998.



Prior to joining IBA, Adrian held senior positions with Standard Chartered Bank and was Vice President at Focus Aviation, an international aircraft management and remarketing company. During his time at Focus he successfully marketed a number of different aircraft types on behalf of airline clients and financial institutions ranging from ATR42 to Boeing B747-400 aircraft with transaction values ranging from \$4m to \$85m.

"I am joining IBA at an exciting time in the industry cycle, and have identified significant opportunities based on my previous experience combined with IBA's industry standing and knowledge of their client base," says Adrian.

Phil Seymour President and CEO added "With Adrian's skill-set in the area of aircraft sales, sourcing and remarketing we can now confidently claim to be the aviation industry's only multi-specialist in terms of appraisal, technical management, consulting and remarketing. For clients who require a full service aircraft asset management platform we are the only professionals in the market to offer such a broad range of services backed by such an experienced team."

IBA's in-house team of technical surveyors, analysts, asset managers, appraisers and advisers has now grown to 35.

Cont'd/.

**Minimising Risk. Maximising Opportunity.**

Member of ISTAT  UK CAA Approval No. AD/1837/02.

VAT No: 491 8981 88. Registered in England: Reg. No: 2246507.

For further details of IBA's Aircraft Transaction Management Services, please contact: Owen Geach, Commercial Director [owen.geach@ibagroup.com](mailto:owen.geach@ibagroup.com) or Adrian Lee [adrian.lee@ibagroup.com](mailto:adrian.lee@ibagroup.com) or call +44 (0) 1372 224488.

*NB: A high resolution photo of Adrian Lee is available on request.*

~~ENDS~~

## **ABOUT IBA**

The International Bureau of Aviation (IBA) was established in 1988 to provide independent expert business analysis to the aviation industry. IBA advises commercial and business aviation clients, aircraft/engine manufacturers and operators. Services include asset valuations, technical and engine management, consulting and commercial services, industry and sector research and analysis. Please visit [www.ibagroup.com](http://www.ibagroup.com).